

Press kit



Media contact

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StashAway in a nutshell

StashAway is a data-driven digital wealth management platform that personalises financial planning and portfolio management for the vast range of needs of both retail and accredited investors.

It was founded on the belief that redefining wealth management is more than creating an app and a modern user experience; it's about making sophisticated investment strategies accessible to the mass affluent, leveraging advanced technology and data, and establishing trust with consumers as their world becomes increasingly mobile, technological, and ultra-personalised.



Key facts

Founded in 2016 by Michele Ferrario, former Group CEO of ZALORA; Freddy Lim, former Managing Director and Global Head of Derivatives at Nomura; and Nino Ulsamer, founder of multiple successful software companies around the world. The investment product was launched in July 2017.

In Singapore, we operate with a Capital Market Services License for Retail Fund Management from Monetary Authority of Singapore (MAS).

In Malaysia, we operate with a Capital Market Services License for Fund Management from Securities Commission Malaysia.

- \$22.3 million SGD (\$16 million USD) Series C in July 2020
- \$16.4 million SGD (\$12 million USD) Series B in July 2019
- \$7.0 million SGD (\$5.3 million USD) Series A in March 2018
- \$3.3 million SGD (\$2.5 million USD) Pre-series A round in May 2017
- \$780,000 SGD (\$600,000 USD) seed round in November 2016



USPs



No lock-up period



No minimum balance



Annual management fees between 0.2% and 0.8%



Flexible deposits and withdrawals



Accept SGD deposits



Investment strategy

Our investment team designed an investment strategy that focuses on maximising returns while maintaining a given risk level under any economic condition. We call the investment strategy, Economic Regime-based Asset Allocation, or ERAA.

ERAA is designed to navigate the ups and downs of economic cycles, and it ignores market noise. Our system manages each portfolio's asset allocation based on how the asset classes historically perform in similar economic environments. In short, when economic data indicate a change in the economic environment or a valuation gap in an asset, the technology prepares the affected portfolio by re-adjusting the asset allocation to maintain the determined risk levels set by each individual client. After in-depth backtesting, we confirmed that ERAA would have outperformed in risk-adjusted terms during the global financial crisis of 2008, as well as over even longer time horizons.

More information on ERAA here.



Technology

Our technology is what supports the investment framework. It builds dynamic, personalised portfolios for each client by considering personal factors, such as salary, age, risk tolerance, and time horizon to reach a goal, and then combines those with external factors, such as the market and economic conditions, and inflation.

The technology manages the portfolio to ensure that the personal settings are always accounted for in the face of changing economic and market conditions that it looks out for.

All security trading happens automatically and aggregately, which maximises efficiency that we pass along to our customers in the form of lower fees.



Our team



Michele Ferrario
Chief Executive Officer, Co-Founder

15 years of experience in the financial industry and ecommerce
Find Michele on Linkedin



Freddy Lim
Chief Investment Officer, Co-Founder

18 years of experience in cross-asset investing



Nino Ulsamer Chief Technology Officer, Co-Founder

15 years of experience in technology and building internet companies Find Nino on Linkedin



Our board of directors



Francis Rozario
Non-executive Director

30+ years in financial services and managing banking institutions globally



Raj Dugar
Non-executive Director

15+ years of leadership experience in private equity and banking



Hwee Hoon Sim
Independent Non-Executive Director

10+ years of experience as a Managing Director in C-suite positions in banking



Our board of directors



Tushar Roy
Non-executive director

10+ years of experience in growth and advisory



Want to know more?

Contact us

For any questions or requests, email us at pr@stashaway.com

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